

Buncombe	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Avg Per	12/2/2014	Months of
													YTD	Month	Actives	Inventory
0-\$100,000	33	36	32	38	34	30	40	28	27	32	26	20	376	31.3	46	3.5
\$100-\$200,000	78	69	99	96	102	120	129	116	109	107	111	70	1206	100.5	308	3.1
\$200-\$300,000	46	38	55	68	92	96	96	90	68	98	88	64	899	74.9	243	3.2
\$300-\$400,000	29	17	38	29	42	49	54	48	30	38	33	25	432	36	220	6.1
\$400-\$500,000	12	8	22	25	22	27	33	22	22	26	18	15	252	21	145	6.9
\$500-\$750,000	2	10	13	13	26	25	17	12	20	22	12	18	190	15.8	156	9.9
\$750-\$1,000,000	4	5	4	3	8	11	6	5	8	10	3	8	75	6.2	85	13.7
\$1 Million plus	3	4	3	3	1	5	4	3	8	2	2	8	46	3.8	126	33.2
Totals	207	187	266	275	327	363	379	324	292	335	293	228	3476	289.6	1329	4.6
In Foreclosure	1	0	2	1	1	1	0	1	1	0	0	0	8	0.66	3	4.5
Short Sale	7	1	3	14	7	7	3	4	6	6	3	5	68	5.6	29	5.2
REO	26	31	27	19	24	20	27	12	27	17	23	23	276	23	41	1.8
Totals	34	32	32	24	32	28	30	17	34	23	26	28	340	28.3	73	2.6
% of Sales	16.4	17.1	12	8.7	9.8	7.7	7.9	5.2	11.6	6.9	8.9	12.3	9.8		4.2	

Haywood

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals YTD	Avg Per Month	12/2/2014 Actives	Months of Inventory
0-\$100,000	20	19	10	19	15	15	14	16	22	18	9	11	178	14.8	100	6.8
\$100-\$200,000	14	19	18	23	26	31	42	32	31	30	31	22	319	26.5	365	13.8
\$200-\$300,000	8	10	12	11	17	17	15	12	19	19	15	8	165	13.8	261	18.9
\$300-\$400,000	2	2	3	5	5	7	8	2	3	9	5	6	57	4.8	120	25.0
\$400-\$500,000	1	3	2	1	2	1	1	1	4	0	1	2	19	1.6	50	31.3
\$500-\$750,000	1	2	1	0	1	1	2	4	0	4	0	2	18	1.5	74	49.3
\$750-\$1,000,000	0	0	0	0	0	1	0	0	1	2	1	1	6	0.5	28	56
\$1 Million plus	0	0	0	0	1	0	0	0	1	0	0	0	2	0.2	18	90
Totals	46	55	46	59	67	73	82	67	81	82	62	52	764	65.4	1016	15.5
In Foreclosure	2	3	0	0	0	0	0	1	1	0	0	1	8	0.7	1	1.4
Short Sale	0	0	0	2	2	0	0	1	1	1	1	0	8	0.8	7	8.8
REO	15	12	12	7	6	9	7	8	12	6	3	12	109	9	34	3.8
Totals	17	15	12	9	8	9	7	10	14	7	4	13	112	10.2	72	7.1
% of Sales	37	27.3	26.1	15.3	11.9	12.3	8.5	14.9	17.3	8.5	6.5	25	15.6		4.1	

Henderson													Totals YTD	Avg Per	12/2/2014	Months of
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		Month	Actives	Inventory
0-\$100,000	20	12	13	17	27	18	16	27	22	22	18	14	226	18.3	49	2.7
\$100-\$200,000	51	38	53	62	62	82	75	77	73	70	54	51	748	62.3	175	2.8
\$200-\$300,000	22	26	28	44	45	47	52	57	47	44	40	36	488	40.7	244	6.0
\$300-\$400,000	18	3	8	23	15	20	12	14	14	18	7	16	168	14	111	7.9
\$400-\$500,000	4	4	4	6	4	7	2	6	4	14	8	6	73	6.1	58	9.5
\$500-\$750,000	5	6	1	3	7	5	3	6	10	3	5	6	55	4.6	78	17.0
\$750-\$1,000,000	0	0	1	2	0	2	0	0	1	0	0	2	8	0.67	35	52.2
\$1 Million plus	0	0	0	2	0	0	1	0	1	1	0	1	6	0.5	35	70.0
Totals	120	89	108	159	160	181	160	187	172	172	132	132	1773	149.2	785	5.3
In Foreclosure	0	0	1	0	0	0	0	1	1	1	0	0	4	0.33	2	6.1
Short Sale	3	0	2	0	2	1	1	2	0	3	0	3	14	1.2	4	3.3
REO	16	12	15	16	20	21	11	12	10	16	9	14	148	12.3	35	2.8
Totals	19	12	18	16	22	22	12	15	11	20	9	17	176	14.7	41	2.8
% of Sales	15.8	13.5	16.7	10.1	13.8	12.2	7.5	8	6.4	11.6	6.8	12.9	10.7		5.2	

Madison

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals YTI	Avg Per Month	12/2/2014 Actives	Months of Inventory
0-\$100,000	4	2	3	4	2	2	7	4	1	4	2	4	35	2.9	24	8.3
\$100-\$200,000	8	5	6	7	6	9	5	4	3	5	3	6	61	5.1	58	11.4
\$200-\$300,000	4	3	1	6	2	4	3	1	2	5	4	5	35	2.9	54	18.6
\$300-\$400,000	0	1	1	2	0	2	4	2	0	0	3	0	15	1.3	36	27.7
\$400-\$500,000	0	0	0	1	0	0	0	0	0	0	0	1	1	0.1	17	170.0
\$500-\$750,000	0	0	0	0	0	0	0	1	1	0	1	0	2	0.2	24	120.0
\$750-\$1,000,000	0	0	0	0	0	0	0	0	1	0	0	0	1	0.1	14	140
\$1 Million plus	1	0	0	0	0	1	0	1	0	0	1	0	4	0.03	9	300.0
Totals	17	11	11	20	10	18	19	13	8	14	14	16	155	12.9	236	18.3
In Foreclosure	0	0	0	1	0	0	0	0	1	0	0	0	2	0.2	0	0.0
Short Sale	1	0	0	0	0	0	0	0	0	0	0	0	1	0.1	2	20.0
REO	5	3	5	4	0	3	5	4	0	2	1	2	32	2.7	9	3.3
Totals	6	3	5	5	0	3	5	4	1	2	1	2	35	2.9	11	3.8
% of Sales	35.3	27.3	27.3	25	0	16.7	26.3	30.8	12.5	14.3	7.1	8	22.6		4.7	

Polk

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals YTI	Avg Per Month	12/2/2014 Actives	Months of Inventory
0-\$100,000	1	4	5	4	1	3	3	5	3	2	2	4	37	3.1	13	4.2
\$100-\$200,000	5	6	10	2	10	8	10	10	7	14	4	13	99	8.3	38	4.6
\$200-\$300,000	2	1	2	3	3	6	8	7	9	4	3	0	48	4	44	11.0
\$300-\$400,000	2	2	0	2	1	4	1	5	0	1	4	3	25	2.1	37	17.6
\$400-\$500,000	0	0	0	1	0	1	3	1	0	2	1	0	9	0.8	18	22.5
\$500-\$750,000	0	0	2	0	1	1	0	0	1	0	0	0	5	0.4	22	55.0
\$750-\$1,000,000	0	1	0	0	0	0	1	0	1	0	0	0	3	0.3	16	53.3
\$1 Million plus	1	0	0	0	1	0	0	0	1	1	0	0	4	0.3	26	86.7
Totals	11	14	19	12	17	23	26	28	22	24	14	20	230	19.2	214	11.1
In Foreclosure	0	0	0	0	0	0	0	0	0	0	0	1	1	0.1	0	0
Short Sale	0	0	0	0	0	0	0	0	0	1	0	1	2	0.2	1	5.0
REO	1	4	6	2	3	1	2	3	2	0	1	2	27	2.3	2	0.9
Totals	1	4	6	2	3	1	2	3	2	1	1	4	30	2.5	3	1.2
% of Sales	9.1	28.6	31.6	16.7	17.6	4.3	7.7	10.7	9.1	4.2	7.1	0.2	13		2.4	

Rutherford

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals YTI	Avg Per Month	12/2/2014 Actives	Months of Inventory
0-\$100,000	12	10	12	10	15	9	12	17	11	11	7	4	130	10.8	61	5.6
\$100-\$200,000	6	8	6	7	8	10	7	6	5	23	14	12	113	9.4	81	15.0
\$200-\$300,000	2	3	4	3	6	5	3	4	10	4	4	10	58	4.8	93	19.4
\$300-\$400,000	1	0	1	1	1	2	3	2	1	3	2	5	22	1.8	49	27.2
\$400-\$500,000	1	0	0	0	2	3	0	0	2	0	0	0	8	0.7	29	41.4
\$500-\$750,000	0	0	0	0	4	4	0	3	0	1	1	0	13	1.1	20	18.2
\$750-\$1,000,000	0	1	0	0	1	0	0	0	0	1	0	1	4	0.3	18	60.0
\$1 Million plus	0	0	0	0	0	0	0	0	0	0	0	0	0	0	14	#DIV/0!
Totals	22	22	23	21	37	33	25	32	29	43	28	27	348	29	365	12.6
In Foreclosure	0	1	0	2	0	1	0	0	1	0	0	0	5	0.4	2	5.0
Short Sale	0	0	0	0	0	0	1	0	0	1	0	0	2	0.2	2	10.0
REO	4	5	5	0	8	10	4	6	6	4	6	3	61	5.1	16	3.1
Totals	4	6	5	2	8	11	5	6	7	5	6	3	68	5.7	20	3.5
% of Sales	18.2	27.3	21.7	9.5	21.6	33.3	20	18.8	24.1	11.6	21.4	11.1	19.5		5.5	

Transylvania

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals YTI	Avg Per Month	12/2/2014 Actives	Months of Inventory
0-\$100,000	15	4	2	8	11	10	7	7	8	5	2	4	83	6.9	32	4.6
\$100-\$200,000	3	8	10	14	29	12	18	17	16	8	12	18	165	13.8	103	7.5
\$200-\$300,000	5	3	6	11	10	10	13	11	8	11	13	15	116	9.7	126	13.0
\$300-\$400,000	1	3	3	3	1	4	5	3	7	6	4	7	47	3.9	75	19.2
\$400-\$500,000	6	0	0	2	4	4	3	4	8	1	1	3	36	3	53	17.7
\$500-\$750,000	1	1	2	0	1	2	2	5	0	3	0	1	18	1.5	59	39.3
\$750-\$1,000,000	0	0	0	0	0	0	3	1	2	2	0	0	8	0.7	30	42.9
\$1 Million plus	0	0	0	0	1	1	1	2	0	2	2	0	9	0.8	48	60.0
Totals	31	19	23	38	57	43	52	50	49	38	34	48	482	40.2	526	13.1
In Foreclosure	1	0	1	0	0	1	1	0	0	0	0	0	4	0.4	1	2.5
Short Sale	0	0	0	1	0	2	0	0	0	0	0	0	3	0.3	3	10.0
REO	8	4	4	2	26	3	5	1	3	3	2	4	64	5.3	9	1.7
Totals	9	4	5	3	26	6	6	1	3	3	2	4	72	6	13	2.2
% of Sales	29	21.1	21.7	7.9	45.6	14	11.5	2	6.1	7.9	5.9	8.3	14.9		2.5	

Totals for 7 Counties

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals YTI	Avg Per Month	12/2/2014 Actives	Months of Inventory
0-\$100,000	105	87	77	103	105	87	99	104	94	94	66	75	1096	91.3	372	4.1
\$100-\$200,000	165	153	202	211	243	278	285	262	244	256	229	244	2772	231	1189	5.1
\$200-\$300,000	89	84	108	146	175	185	190	182	162	184	167	171	1843	153.5	1150	7.5
\$300-\$400,000	53	28	54	65	65	88	87	76	55	75	58	72	776	64.7	667	10.3
\$400-\$500,000	24	15	28	36	34	43	42	34	39	43	29	32	399	33.3	377	11.3
\$500-\$750,000	9	19	19	16	40	38	24	31	33	33	19	32	313	26	431	16.6
\$750-\$1,000,000	4	6	5	5	9	14	10	6	14	15	4	13	105	8.7	234	26.9
\$1 Million plus	5	4	3	5	4	7	6	6	11	6	5	9	71	5.9	278	47.1
Totals	454	396	496	587	675	740	742	701	652	706	577	648	7374	614.5	4698	7.6
In Foreclosure	4	3	4	4	1	3	1	3	5	1	0	2	31	2.5	9	3.6
Short Sale	11	1	5	7	11	10	5	7	7	12	4	9	84	7	47	6.7
REO	75	71	74	48	87	67	61	46	63	48	45	61	682	56.7	141	2.5
Totals	90	75	83	59	99	80	67	56	75	61	49	72	799	66.5	197	3.0
% of Sales	19.8	18.3	16.7	10.1	14.7	10.8	8.2	8	11.5	8.6	8.5	11.1	10.8		4.2	