

| Buncombe | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|------------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 18 | 18 | 18 | 66 | 3.5 |
| \$100-\$200,000 | 77 | 77 | 77 | 331 | 4.3 |
| \$200-\$300,000 | 64 | 64 | 64 | 305 | 4.8 |
| \$300-\$400,000 | 18 | 18 | 18 | 205 | 11.4 |
| \$400-\$500,000 | 16 | 16 | 16 | 131 | 8.2 |
| \$500-\$750,000 | 8 | 8 | 8 | 153 | 19.1 |
| \$750-\$1,000,000 | 8 | 8 | 8 | 99 | 12.4 |
| \$1 Million plus | 5 | 5 | 5 | 133 | 26.6 |
| Totals | 214 | 214 | 214 | 1423 | 6.6 |
| In Foreclosure | 1 | 1 | 1 | 3 | 3.0 |
| Short Sale | 2 | 2 | 2 | 26 | 13.0 |
| REO | 24 | 24 | 24 | 32 | 1.3 |
| Totals | 27 | 27 | 27 | 61 | 2.3 |
| % of Sales | 12.6 | 12.6 | | 4.20% | |

| Haywood | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|-----------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 15 | 15 | 15 | 90 | 6.0 |
| \$100-\$200,000 | 24 | 24 | 24 | 287 | 12.0 |
| \$200-\$300,000 | 12 | 12 | 12 | 210 | 17.5 |
| \$300-\$400,000 | 6 | 6 | 6 | 103 | 17.2 |
| \$400-\$500,000 | 0 | 0 | 0 | 40 | #DIV/0! |
| \$500-\$750,000 | 3 | 3 | 3 | 48 | 16.0 |
| \$750-\$1,000,000 | 0 | 0 | 0 | 17 | #DIV/0! |
| \$1 Million plus | 0 | 0 | 0 | 15 | #DIV/0! |
| Totals | 60 | 60 | 60 | 810 | 13.5 |
| In Foreclosure | 1 | 1 | 1 | 2 | 2.0 |
| Short Sale | 2 | 2 | 2 | 5 | 2.5 |
| REO | 1 | 1 | 1 | 25 | 25.0 |
| Totals | 4 | 4 | 4 | 32 | 8.0 |
| % of Sales | 23.30% | 23.30% | | 4% | |

| Henderson | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|------------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 21 | 21 | 21 | 54 | 2.6 |
| \$100-\$200,000 | 32 | 32 | 32 | 217 | 6.8 |
| \$200-\$300,000 | 33 | 33 | 33 | 267 | 8.1 |
| \$300-\$400,000 | 11 | 11 | 11 | 115 | 10.5 |
| \$400-\$500,000 | 4 | 4 | 4 | 73 | 18.3 |
| \$500-\$750,000 | 2 | 2 | 2 | 91 | 45.5 |
| \$750-\$1,000,000 | 1 | 1 | 1 | 32 | 32.0 |
| \$1 Million plus | 2 | 2 | 2 | 35 | 17.5 |
| Totals | 106 | 106 | 106 | 884 | 8.3 |
| In Foreclosure | 1 | 1 | 1 | 0 | 0.0 |
| Short Sale | 0 | 0 | 0 | 7 | #DIV/0! |
| REO | 15 | 15 | 15 | 19 | 1.3 |
| Totals | 16 | 16 | 16 | 26 | 1.6 |
| % of Sales | 15% | 15% | | 2.10% | |

| Madison | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|-----------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 1 | 1 | 1 | 21 | 21.0 |
| \$100-\$200,000 | 8 | 8 | 8 | 60 | 7.5 |
| \$200-\$300,000 | 3 | 3 | 3 | 54 | 18.0 |
| \$300-\$400,000 | 0 | 0 | 0 | 43 | #DIV/0! |
| \$400-\$500,000 | 0 | 0 | 0 | 24 | #DIV/0! |
| \$500-\$750,000 | 0 | 0 | 0 | 27 | #DIV/0! |
| \$750-\$1,000,000 | 0 | 0 | 0 | 15 | #DIV/0! |
| \$1 Million plus | 0 | 0 | 0 | 7 | #DIV/0! |
| Totals | 12 | 12 | 12 | 251 | 20.9 |
| In Foreclosure | 0 | 0 | 0 | 0 | #DIV/0! |
| Short Sale | 1 | 1 | 1 | 1 | 1.0 |
| REO | 2 | 2 | 2 | 2 | 1.0 |
| Totals | 3 | 3 | 3 | 3 | 1.0 |
| % of Sales | 25% | 25% | | 0.90% | |

Polk

| | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|-----------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 2 | 2 | 2 | 15 | 7.5 |
| \$100-\$200,000 | 8 | 8 | 8 | 44 | 5.5 |
| \$200-\$300,000 | 2 | 2 | 2 | 51 | 25.5 |
| \$300-\$400,000 | 1 | 1 | 1 | 40 | 40.0 |
| \$400-\$500,000 | 1 | 1 | 1 | 21 | 21.0 |
| \$500-\$750,000 | 1 | 1 | 1 | 21 | 21.0 |
| \$750-\$1,000,000 | 0 | 0 | 0 | 16 | #DIV/0! |
| \$1 Million plus | 1 | 1 | 1 | 23 | 23 |
| Totals | 16 | 16 | 16 | 231 | 14.4 |
| In Foreclosure | 0 | 0 | 0 | 0 | #DIV/0! |
| Short Sale | 0 | 0 | 0 | 0 | #DIV/0! |
| REO | 1 | 1 | 1 | 8 | 8.0 |
| Totals | 1 | 1 | 1 | 8 | 8.0 |
| % of Sales | 6.20% | 6.20% | | 3.40% | |

Rutherford

| | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|-----------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 9 | 9 | 9 | 65 | 7.2 |
| \$100-\$200,000 | 10 | 10 | 10 | 98 | 19.6 |
| \$200-\$300,000 | 6 | 6 | 6 | 96 | 16.0 |
| \$300-\$400,000 | 2 | 2 | 2 | 49 | 24.5 |
| \$400-\$500,000 | 1 | 1 | 1 | 25 | 25.0 |
| \$500-\$750,000 | 1 | 1 | 1 | 20 | 20.0 |
| \$750-\$1,000,000 | 0 | 0 | 0 | 17 | #DIV/0! |
| \$1 Million plus | 0 | 0 | 0 | 15 | #DIV/0! |
| Totals | 29 | 29 | 29 | 385 | 13.3 |
| In Foreclosure | 1 | 1 | 1 | 1 | 1.0 |
| Short Sale | 1 | 1 | 1 | 2 | 2.0 |
| REO | 7 | 7 | 7 | 11 | 1.6 |
| Totals | 9 | 9 | 9 | 14 | 1.6 |
| % of Sales | 31% | 31% | | 3.60% | |

Transylvania

| | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|-----------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 4 | 4 | 4 | 32 | 8.0 |
| \$100-\$200,000 | 9 | 9 | 9 | 129 | 14.3 |
| \$200-\$300,000 | 5 | 5 | 5 | 141 | 28.2 |
| \$300-\$400,000 | 1 | 1 | 1 | 79 | 79.0 |
| \$400-\$500,000 | 3 | 3 | 3 | 54 | 18.0 |
| \$500-\$750,000 | 2 | 2 | 2 | 67 | 33.5 |
| \$750-\$1,000,000 | 0 | 0 | 0 | 29 | #DIV/0! |
| \$1 Million plus | 1 | 1 | 1 | 52 | 52.0 |
| Totals | 25 | 25 | 25 | 583 | 23.3 |
| In Foreclosure | 1 | 1 | 1 | 0 | 0.0 |
| Short Sale | 0 | 0 | 0 | 2 | #DIV/0! |
| REO | 1 | 1 | 1 | 8 | 8.0 |
| Totals | 2 | 2 | 2 | 10 | 5.0 |
| % of Sales | 8% | 8% | | 1.70% | |

Totals for 7 Counties

| | Jan | Totals YTD | Avg Per Month | 2/8/2015 Actives | Months of Inventory |
|-------------------|------------|------------|---------------|------------------|---------------------|
| 0-\$100,000 | 70 | 70 | | 343 | #DIV/0! |
| \$100-\$200,000 | 168 | 168 | | 1166 | #DIV/0! |
| \$200-\$300,000 | 125 | 125 | | 1124 | #DIV/0! |
| \$300-\$400,000 | 39 | 39 | | 634 | #DIV/0! |
| \$400-\$500,000 | 25 | 25 | | 368 | #DIV/0! |
| \$500-\$750,000 | 17 | 17 | | 427 | #DIV/0! |
| \$750-\$1,000,000 | 9 | 9 | | 225 | #DIV/0! |
| \$1 Million plus | 0 | 0 | | 280 | #DIV/0! |
| Totals | 453 | 453 | | 4567 | #DIV/0! |
| In Foreclosure | 5 | 5 | | 6 | #DIV/0! |
| Short Sale | 6 | 6 | | 44 | #DIV/0! |
| REO | 61 | 61 | | 113 | #DIV/0! |
| Totals | 72 | 72 | | 163 | #DIV/0! |
| % of Sales | 15.80% | 15.80% | | 3.50% | |